

Respected Partner,

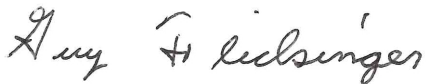
As we continue to navigate new ways of conducting business during these uncharted times and due to the unexpected duration of the COVID-19 pandemic, I want to assure you that Midwest Veterinary Supply is committed to helping you continue to be successful.

Out of respect for the health and safety of your clinic staff and our sales team, Midwest has made the decision to have our Outside Sales Representatives continue to work remotely, at this time. We respect the increased demands of the long and busy days you now have in caring for your patients. Our decision is directed toward respecting this as well as the safety concerns.

Be assured, your outside sales representative is accessible and prepared to continue to be active in your practice, albeit through alternative ways of communicating. I personally know they are accessible through email, text, or cell phones at any time that you need them, at your convenience.

This has not been an easy decision as we know the value our Outside Sales Team brings to this industry. This time will pass providing us hindsight as to the soundness of this decision; at this time, we have chosen to err on the side of safety and respect for your already stretched time. I hope you can understand this decision and know that your business is more important to us today than ever before.

Sincerely,



Guy Flickinger  
President